



SEMPERFI

CUSTOM REMODELING

Western North Carolina

3038 US 70 HWY

Black Mountain, NC 28711

LIC #78021

Greenville & The Upstate

355 Woodruff Rd - Ste 406

Greenville, SC 29607

LIC #CLG-125771

Award-Winning / Licensed & Insured / A-Rated / Local / CAPS

Kitchen ● Bath ● Whole Home ● Decks ● Restoration & Repair ● Additions & More



sfcustomremodeling.com ● (828) 279-6703 (WNC) ● (864) 990-5600 (GVL) ● admin@sfcustomremodeling.com

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ABOUT



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ABOUT

Meet Semper Fi

We're proud to have a team of dedicated professionals passionate about bringing your vision to life. Our award-winning remodeling and restoration company delivers exceptional results with a true client-first approach.

Unlike new home builders, we offer a tailored remodeling experience rooted in reliability, integrity, and trust. With quality craftsmanship and clear communication, we build lasting relationships with the communities of Western North Carolina and the Upstate.



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ABOUT

The Marines Who Built SFCR

Lifelong friends Chris Harrin and Jay Cope grew up in Western North Carolina and joined the Marine Corps after high school, where they learned discipline, integrity, and commitment.

In 2010, with guidance from their childhood mentor, they built their first home. That experience—and the connection they formed with the homeowner—sparked a passion for construction and inspired the launch of Semper Fi Custom Remodeling.

Today, they continue to apply the same Marine Corps values of honor, precision, and dedication to every project.



Chris Harrin & Jay Cope



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WHY WORK WITH US



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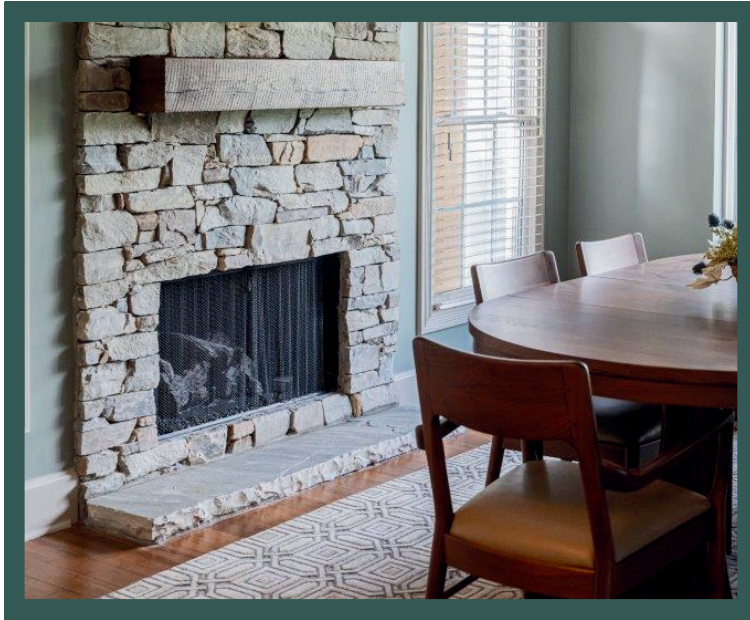
WHY WORK WITH US

- 🔧 Pre-Construction Guidance for Budget & Scope
- 🔧 In-House Design Team
- 🔧 Certified Aging-in-Place Specialists (CAPS)
- 🔧 Fixed Cost Contracts
- 🔧 Award-Winning, A-Rated Service
- 🔧 5-Star Remodeling in WNC/AVL & GVL
- 🔧 Skilled Craftsmanship & Attention to Detail
- 🔧 Client Portal for Updates & Communication
- 🔧 Licensed, Insured & Trusted Professionals
- 🔧 Insurance Claim Support for Restorations



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WHY WORK WITH US



Your Experience Matters

At Semper Fi Custom Remodeling, we believe great homes start with exceptional building experiences and end with trusted client relationships. **Your experience truly matters to us.**

Our knowledgeable team brings your custom dream space to life in Greenville, SC and Western North Carolina. From trade specialists to residential designers, we manage kitchens, bathrooms, whole homes, additions, aging-in-place updates, green homes, restorations, and more—with meticulous attention to detail.

As the trusted custom home builder for Western North Carolina and the Upstate, we're dedicated to delivering high-quality results you'll love. Our passion for artful, mindful craftsmanship shines through our detailed, client-first process. We proudly stand behind a true client-first experience.

Our goal is to ensure that every stage of your remodeling project is seamless and enjoyable, from the initial consultation through the warranty period and beyond. To consistently deliver exceptional service and superior results, we have established a refined, systematic approach that guides the entire remodeling process.



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WHY WORK WITH US

Fixed-Cost Advantage

One of the biggest frustrations homeowners face during a remodel is when costs keep changing. Many contractors use a cost-plus model, where you pay for the actual cost of materials and labor plus a percentage markup for the contractor. While this may sound flexible, it often leaves homeowners vulnerable to rising costs, constant change orders, and unpleasant surprises.

We use a fixed-cost, closed-book approach—upfront pricing with no surprises, unless you choose to make changes or an unforeseen issue arises. This model allows us to tailor the scope of work to fit your budget while leveraging our strong relationships with trades & vendors to manage costs effectively. The result is a **smooth, client-first experience** that keeps your project on track and ensures quality & transparency every step of the way.



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SERVICES



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SERVICES

Custom Remodeling Services

Semper Fi Custom Remodeling believes every renovation begins with a **client-first, world-class remodeling experience** and ends with a trusted builder-client relationship.

Our knowledgeable team brings your **custom, luxury dream home to life in Western North Carolina and the Greenville, SC communities**. From kitchens and bathrooms to whole homes, additions, green homes, and aging-in-place upgrades, our specialists and residential designers manage your project from concept to completion—ensuring a smooth, enjoyable process. **We can also guide you through the insurance process for restoration projects.**

We also take on unique custom projects! Ask us about home gyms, screened porches, access ramps, decks, siding, roofing, windows, doors, safe rooms, greenhouses, and more.



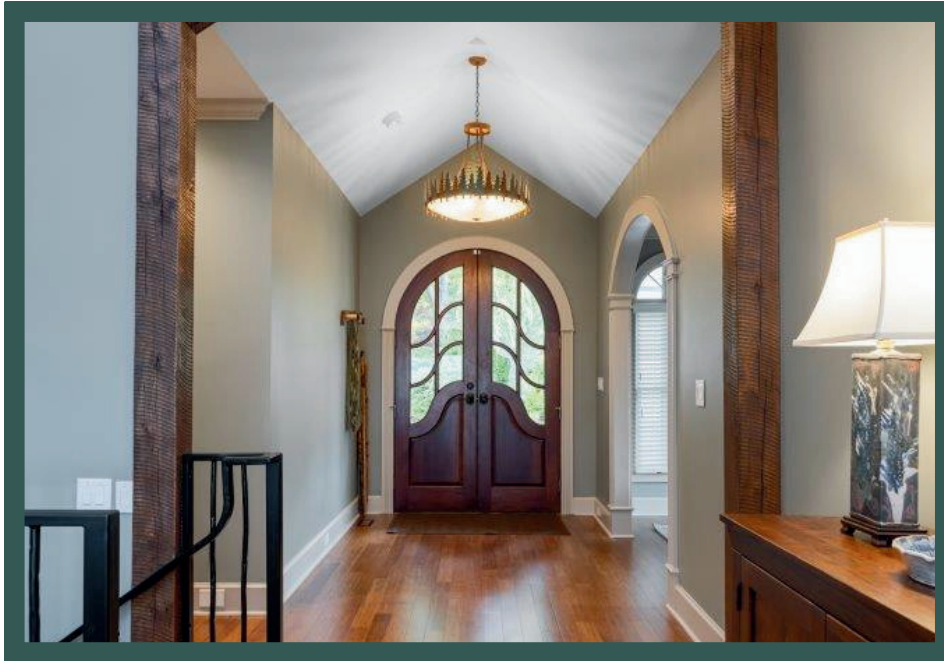
Proudly serving WNC and the Upstate.
Renewing Your Livable Spaces.



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SERVICES

Home Additions



Semper Fi Custom Remodeling helps you elevate your home with seamless, well-planned additions that enhance both function and style. Whether you want to open your floor plan, add square footage, or upgrade indoor and outdoor living areas, we collaborate with you to understand your needs, preferences, and vision.

As a licensed and award-winning general contractor, we handle every stage of your project—from design to completion—ensuring a smooth, enjoyable experience. With our experienced team and client-first approach, we're dedicated to turning your dream space into a reality.

Semper Fi will design and manage your home remodeling project from beginning to end with dedicated personal attention on adding beauty, elegance, and functionality to your space. Our team takes pride in our craftsmanship, professionalism, efficiency, and client satisfaction ratings.

SERVICES

Whole Home Renovations

Older homes often come with rich history and unique character—but as families and lifestyles evolve, those spaces may need updating. **If your home is ready for a full transformation, Semper Fi Custom Remodeling is here to breathe new life into it.**

We help make your entire home safe, comfortable, and functional while preserving the features you love most. **Our team works closely with you to elevate your space,** so it better reflects your current needs and style.

A whole home renovation can feel overwhelming, but our licensed, award-winning remodeling and design specialists ensure a seamless, client-first experience from start to finish. Semper Fi brings beauty, style, and lasting functionality to homes old and new—so you can enjoy your refreshed space for years to come.



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SERVICES

Bathrooms

Remodeling your bathroom is one of the best investments you can make. Bathrooms age quickly, and **our licensed, award-winning team has extensive experience** creating beautiful, functional spaces throughout the home.

Semper Fi Custom Remodeling can **transform your bathroom into a rejuvenated, comfortable retreat**—whether you want a clawfoot tub, elegant tile, modern fixtures, brighter natural light, or custom aging-in-place updates. We listen to your needs, add creative expertise, and deliver a world-class building experience with a trusted client-builder relationship.

We manage your bathroom remodel from start to finish with meticulous attention to detail, adding beauty, elegance, and functionality to your space. With transparent communication, efficient processes, and high-quality results, **we proudly guarantee a true client-first experience.**



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SERVICES

Kitchens

Kitchens are often the underappreciated gathering places that fill a house with life. **Your kitchen should be a space you love:** a welcoming place to start your day and an inviting spot to gather with family and friends.

Our experience remodeling kitchens makes Semper Fi Custom Remodeling the trusted choice. Whether you need minor updates or a full renovation, our team creates beautiful, functional kitchens. Stylish, up-to-date kitchens not only make cooking a joy but also increase your home's value. From new counters and cabinets to improved layouts, chef-friendly prep areas, or entirely new spaces, we make your kitchen perfect for you and your guests—and we've won awards for it!

Our certified, licensed specialists manage every detail from start to finish. We consider your style, budget, timeline, lifestyle needs, and overall functionality to deliver a kitchen you'll love. **Semper Fi is proud to be an award-winning company with a 5-Star client satisfaction rating.**



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SERVICES

Aging-in-Place

Over the years, your house becomes your home, your sanctuary, and the place you feel most comfortable. But as we age, homes can sometimes present challenges with accessibility and comfort.

Everyone wants to live independently and comfortably for as long as possible, and it's important that your home continues to meet your needs.

Semper Fi Custom Remodeling is an award-winning Certified Aging-In-Place Specialist (CAPS) through the National Association of Home Builders. We are trained to modify homes for safe, independent living for aging adults and to help younger individuals plan for the future with Universal Design concepts.

In addition, **we can adapt homes for acute or long-term situations** that require special accommodations, ensuring safety and accessibility for all ages and abilities.

Our team listens carefully to your needs and concerns to develop a customized plan that enhances mobility, independence, and comfort—creating a home that works for you now and in the future.



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SERVICES

Decks & Outdoor Living Spaces

At Semper Fi Custom Remodeling, we believe the best homes don't end at the back door. Our award-winning team designs and builds **decks, screened-in porches, and outdoor living spaces** that truly elevate your lifestyle, add long-term value, and bring daily comfort & serenity to your home.

From custom decks built for durability and beauty, to screened-in porches designed for year-round enjoyment, to fully reimagined outdoor living environments - **our care and craftsmanship show in every detail.**

Proudly serving the beautiful communities of Greenville, SC and the Upstate, **we love creating outdoor spaces** where families gather, memories are made, and quality truly stands out.



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SERVICES

Commercial

Commercial remodels can be complex, which is why **Semper Fi focuses on projects that complement our expertise and service offerings.**

We specialize in remodeling for **Airbnb and VRBO rentals, Bed & Breakfasts, select office up-fits, light retail spaces, and more.** If you're considering a commercial remodeling project, we'd love to discuss how we can help.

Please contact us at:

Asheville: (828) 279-6703 | Greenville: (864) 990-5600
admin@sfcustomremodeling.com
sfcustomremodeling.com/contact



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CUSTOMER EXPERIENCE



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Trust the Process

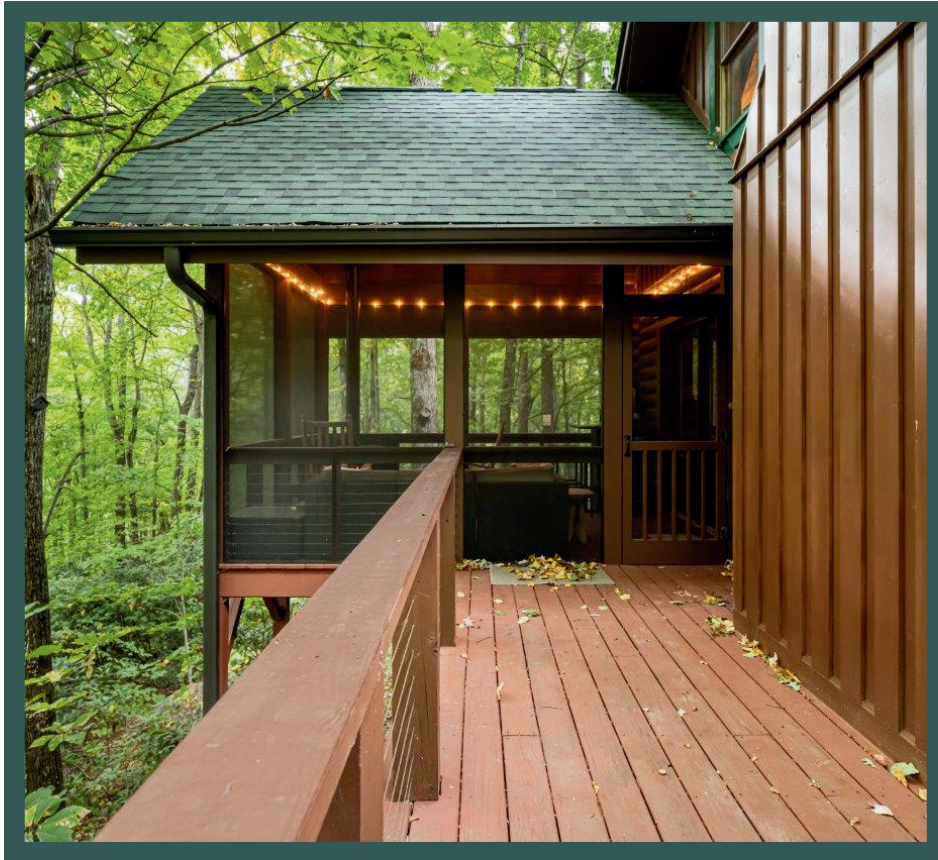
We're driven by a passion to craft the optimal experience for our clients, meticulously tending to every detail, and recognizing that trust and communication are the keystones for success. **Our process is a reflection of our customer-centric focus paired with the highest quality craftsmanship.**

Semper Fi's goal is to make every aspect of your home remodeling project seamless and enjoyable—from your first consultation to project completion, through the warranty period and beyond. To ensure an excellent custom remodeling and client experience, **we have developed a systematic approach to our process.** When the project is complete, you'll not only love your newly remodeled space, but you'll also find new friends among the Semper Fi team.



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CUSTOMER EXPERIENCE



Construction Process

Throughout our construction process, **we've got you covered every step of the way.** Our comprehensive online platform outlines the construction process for you from demo through rough-ins to beautiful finishes. And to ensure **you're always in the loop**, we have a dedicated project manager overseeing the process for you, which includes a weekly sync meeting where you'll receive detailed updates and discuss how the project is moving along each week. This ensures that **you can focus on the excitement of watching your project come to life**, minus the stress or confusion. With Semper Fi, your dream project is in expert hands, from start to finish.



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OUR PROCESS & WHAT TO EXPECT



Initial Phone Consult

Shortly after your online contact submission, we will reach out via email or phone call to schedule an initial 20-minute conversation. During this call, we'll get to know you, listen to your needs and goals, discuss your budget and timeline, and outline the next steps in our process.



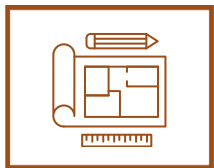
Site Survey

If we're a great fit to work together, the next step is scheduling a site survey. This will be our first opportunity to see your space in person and begin exploring the details of your remodeling vision. During the visit, we'll walk through your home, noting both interior and exterior conditions, while also taking photos and measurements. This information helps us create the most accurate ballpark estimate for your project.



Ballpark Review

After the site survey, our Project Development Team partners with the estimator to review the scope and budget. We will walk through the details of your project and provide a ballpark estimate with a projected cost range. This is where the real collaboration begins — working together to align your vision with your budget. Our team will share creative solutions, cost-saving options, and recommendations to help you achieve the style and quality you want, all while maximizing the value of your investment.



Design

If your project requires design expertise, our in-house design team is here to help refine and enhance every detail. In addition, we'll create a Matterport 3D floorplan of your current space, giving us an accurate view to reassess the project's scope and ensure everything aligns with your vision and goals.



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OUR PROCESS & WHAT TO EXPECT



Proposal

We'll invite you to our office for a formal presentation where we'll review the fixed cost for your project. Our goal is to make the proposal package as clear and straightforward as possible with our up-front pricing and planning model. You'll receive a detailed outline that includes the full scope of work, selections, allowances, and the timeline for finalizing decisions. We'll also provide a day-by-day project schedule, so you'll know exactly what to expect at each stage of the process.



Project Credentials

Before your project begins, we'll provide you with personal login access to our project management platform, JobTread. This tool makes it simple to finalize your selections and stay in direct contact with our team. You'll also be able to track your project's dynamic, up-to-date schedule in real time. Once work is underway, your Semper Fi project manager will meet with you weekly to review progress and preview what's coming next. From start to finish, we'll keep communication clear, open, and easy every step of the way.



Pre-Construction Meeting

Approximately one month before the project commences, you'll have the opportunity to meet with your dedicated project manager on-site. During this meeting, you will review project specifics and ensure that your communication preferences and styles are perfectly aligned. During this time, we also finalize the selections you've made for your project.



How We Work

At Semper Fi, we take pride in working with highly skilled, licensed, and insured professionals. Every subcontractor is carefully vetted and fully briefed on the project scope before work begins. Throughout your project, we maintain strong communication with both you and our team to ensure a seamless experience from concept to completion.



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GUARANTEE



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GUARANTEE

We Guarantee a Client-First Remodeling Experience



With our **client-first remodeling experience**, you'll get to see that we are your advocate as we work collaboratively with you and our team of award-winning remodeling specialists in order to **achieve your project goals**. We provide a smooth, transparent experience through collaboration, teamwork, communication, and attention to detail.

Once your project is complete, your **satisfaction is guaranteed** with our one-year warranty. During this period, our dedicated warranty manager is available to promptly address any issues that arise, **giving you confidence and peace of mind** in your newly remodeled space.



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REVIEWS



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REVIEWS

MANDY LONG



“We were very pleased with the project and the service they provided. We would use them again.”

PETER LLOYD



“We used Semper Fi to remodel our historic studio space. They did an incredible job executing our vision and made the space exactly what we wanted. The care and attention that went into helping us preserve the history of the space, while giving it a high-end finish was exactly what we were looking for. We plan to work with them again for our home renovation next year and couldn't be more excited!”

VALERIE HARDEN



“Semper Fi did a great job at remodeling our master bathroom and workout room. Great quality of work and products used. The workers were all very professional and knowledgeable. Our project manager was super responsive. We are very happy.”

MARSHA MILLAR



“Semper Fi is a first-class company, very easy and transparent to work with, very reliable, and they use top-notch subcontractors. We would definitely work with them again.”



SCAN TO SEE GOOGLE REVIEWS

AWARDS



SEMPERFI
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LOCAL

AWARDS



WNC
STARS AWARDS

2019

BEST ROOM REMODEL

2020

BEST ADDITION UNDER \$100K
BEST AGING OR ACCESSIBILITY
BEST WHOLE HOUSE OVER \$150K
BEST WHOLE HOUSE UNDER \$150K
BEST ROOM REMODEL UNDER \$50K

2021

BEST ROOM OVER \$50K
BEST ADDITION UNDER \$100K
BEST WHOLE HOUSE UNDER \$150K
BEST AGING OR ACCESSIBILITY RESIDENTIAL REMODEL

2022

BEST ADDITION UNDER \$100K
BEST WHOLE HOUSE UNDER \$150K
CONSTRUCTION MANAGER OF THE YEAR
BEST AGING OR ACCESSIBILITY RESIDENTIAL REMODEL

2023

SALES PROFESSIONAL OF THE YEAR (RJ CRAI)

2024

BEST BATHROOM REMODEL UNDER \$75,000
BEST WHOLE HOUSE REMODEL UNDER \$250,000
CONSTRUCTION MANAGER OF THE YEAR
BEST WHOLE HOUSE REMODEL \$250K-\$500K
BEST BATHROOM REMODEL OVER \$75,000

2025

BEST OUTDOOR KITCHEN
BEST BATHROOM OVER \$75K
BEST KITCHEN REMODEL OVER \$100K
BEST SALESPERSON OF THE YEAR (RJ CRAI)



2024

BEST REMODELER/CONTRACTOR
BEST CABINETS & COUNTERTOPS
BEST KITCHEN & BATH REMODELER

2025

BEST HANDYMAN SERVICES

STATE

AWARDS

2021

BEST ADDITION UNDER \$100K
BEST ROOM REMODEL UNDER \$50K
BEST AGING OR ACCESSIBILITY RESIDENTIAL REMODEL

2022

BEST ADDITION UNDER \$100K
BEST WHOLE HOUSE UNDER \$150K
BEST AGING OR ACCESSIBILITY RESIDENTIAL REMODEL

2023

CONSTRUCTION MANAGER OF THE YEAR (BRANDON DOHY)
BEST WHOLE HOUSE REMODEL UNDER \$500K

2025

BEST OUTDOOR KITCHEN



NATIONAL

AWARDS



2021

BEST RESIDENTIAL ADDITION

2022

BEST KITCHEN REMODEL UP TO \$100,000

BEST KITCHEN REMODEL UP TO \$75,000 (SILVER AWARD)



2024

1ST PLACE: BEST CAPS (AGING-IN-PLACE) ADDITION IN THE NATION

2ND PLACE: BEST HOME ADDITION IN THE NATION

INTER-
NATIONAL

AWARDS



AWARDED “**BEST OVERALL COMPANY**”
2025

AWARDS



Western North Carolina

PARADE *of* HOMES

2023: GOLD CRAFTSMANSHIP AWARD

Chris Harrin & Jay Cope
(owners)



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FAQ



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FAQ

● Do you charge for an estimate?



We provide a ballpark figure to help you decide whether you'd like to move forward with our team. We are incentivized to be as accurate as possible on these estimations. If we are off by 10%-15% (depending on project size), your estimate is free of charge. If we prepare a ballpark number and you decide to move forward with the detailed estimate, the bottom line is accurate, and you don't decide to work with us, there is a cost. This compensation includes 1) time spent accurately developing your project, and 2) creating your project proposal binder which features your estimate. If you do any amount of the work with us, there is no charge for the proposal binder.

● Do you sub out everything?



We do not. We have a group of in-house expert carpenters that can do a lot of the work. However, when it comes to specialty work like plumbing, HVAC, tile setting, electrical, insulation, and flooring, we bring in professionals with specific knowledge of that discipline. We have developed relationships with certain subs and trades over the years and use only the ones that complete jobs to our high standards.

● What's the difference between Fixed Cost and Cost Plus pricing?



We call fixed price upfront pricing because the method drives us to be as detailed as possible on the front end and get you an all-in price before we start your project. We like this model because if the budget doesn't fit the scope, then we can tailor the scope back on the front end to fit your budget. This gives you the ability to make sound financial decisions. Cost plus on the other hand can sometimes be presented as a best-case scenario and can lead to costs piling up after the start which can limit your options.

● How much will it cost? What is the price per square foot?



Project pricing varies depending on complexity, scale, level of finish, and more. The more elaborate a build, the more expensive it usually costs per square foot. Typically, remodeling costs can vary from about \$200/square foot to \$500+ per square foot.



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FAQ

● Can I work in phases?



You certainly can phase projects. However, this typically runs 10%-15% more expensive. A few reasons for this include, hiring multiple trades who must visit numerous times for jobs they could have completed in 1-2 trips, and having to pull permits for each phase of your remodels. Semper Fi understands that everybody has different situations and if possible, can discuss how to phase projects effectively while not breaking the bank in the long run.

● Should I expect any delays during the project?



Everyone on our team does their best to adhere to the realistic deadlines we create. Our schedule takes into account common delays, including selection availability, client change orders, and unexpected issues such as termites or water damage. Regardless of the situation, we are committed to open communication and collaborative resolutions.

● What types of things do I need to coordinate?



We take care of most of it, but you will have a few responsibilities. These include: maintain homeowners insurance, the need for potential alternative sites for the use of the kitchen, bathrooms, internet, laundry, and cable should your project require shutting down those services, and coordinating movement of any furniture. You will also need to provide us with entry to your home or gated community. If you are in an HOA, we expect you to have spoken to them about the project you are proposing. We will need approval before beginning any work.

● Do you offer landscaping services?



We do not offer landscaping services, but we're happy to provide referrals to trusted landscaping professionals.



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FAQ

● Can we live in the home during construction?



In most remodels involving kitchens and bathrooms, living at home will be inconvenient. With bathroom remodels it depends on if you're remodeling one bathroom or all your bathrooms. Additional considerations include, laborers showing up in the morning and creating noise and debris, parking issues, material staging, etc. We highly recommend living elsewhere during the remodel. However, we have the ability to adapt to your situation. We do it all the time!

● I already have the materials. Can or should I buy stuff myself?



It is recommended that you do not purchase materials, appliances, fixtures, etc, yourself. However, you can. Semper Fi gets builder discounts with several vendors and we pass the savings on to our clients. Additionally, our vendors are apprised, as much as possible, on lead times and can get items ordered on schedule for their install dates. Lastly, we check each selection to ensure it will fit with the design, the specs, and is the most cost effective to implement.

● Is there a cost for change orders?



We reserve the right to charge a \$300 change order fee, or 1% of total change order, whichever is greater. This is to account for the research, procurement, and scheduling of any changes. If a change order is reasonable and planned for, there may not be any charge. We are here to work with you, not against you.

● How long do I have to pay my invoice?



There will be a 1.5% late fee added to each invoice not paid in full 10 days after the due date and compounded monthly thereafter. We schedule invoices well ahead of time so you will have time to prepare for an upcoming invoice.



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TRUSTED PARTNERS



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TRUSTED PARTNERS



SIMPLIFY YOUR HOME & LIFE WITH GREEN MOUNTAIN SPACE PROFESSIONAL ORGANIZING

Invest in intentional living with an organized lifestyle.

We are a team of organizers located around Asheville, North Carolina dedicated to helping you calm your chaos and take back control of your space. We create intuitive custom storage solutions for you and your family to have a more functional, efficient, and peaceful environment. We believe you will have more time for making unforgettable memories in and out of your home by being organized.

Contact GREEN MOUNTAIN SPACE:

(828) 222-4068

GreenMountainSpace.com/Contact



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**Asheville's Premier
Home Organizing
Team**

TRUSTED PARTNERS



PROXY DELIVERS THE MOST EXPERIENCED TEAM OF HOME WATCH PROFESSIONALS IN THE REGION, DEDICATED TO SERVING THE OWNERS OF LUXURY SECOND HOMES.



Home Watch



Maintenance
and Repair



Project
Management

SERVICE AREAS ~ INCLUDING BUT NOT LIMITED TO:

Buncombe County, NC
Haywood County, NC
Henderson County, NC
Greenville Co, SC
The Cliffs at Walnut Cove
The Cliffs at Mountain Park
The Cliffs Valley
The Cliffs at Glassy

Biltmore Lake
Biltmore Park
Biltmore Forest
Champion Hills
Grove Park
Kenilworth
Montford

North Asheville
Poplar Ridge
The Ramble
Reynolds Mountain
Reem's Creek Country Club
Sunset Mountain
Southcliff

WE'VE GOT IT COVERED!

Proxy delivers the most experienced team of home watch professionals in the region, dedicated to serving the owners of luxury second homes.

Since 2006 Proxy has specialized in home watch and concierge services for second-homeowners of high-end residential real estate in Western North Carolina and the Upstate. Our focus is on homes located in some of the most beautiful developments and locations in the region, and that are not used as income producing properties.

With a portfolio valuing over \$180 million in aggregate, the Proxy team is the area's only choice for home watch services for owners of multiple luxury homes.

Contact PROXY:

(828) 633-0480

info@proxyhomewatch.com

ProxyHomeWatch.com



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FINANCING



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FINANCING

What is a Renovation Loan?



A renovation loan allows a borrower to finance the cost of repairs or remodeling when they purchase or refinance a home.

Programs and limits vary depending on the extent of the borrowers' repair needs (i.e.: minor updates vs. structural repairs).

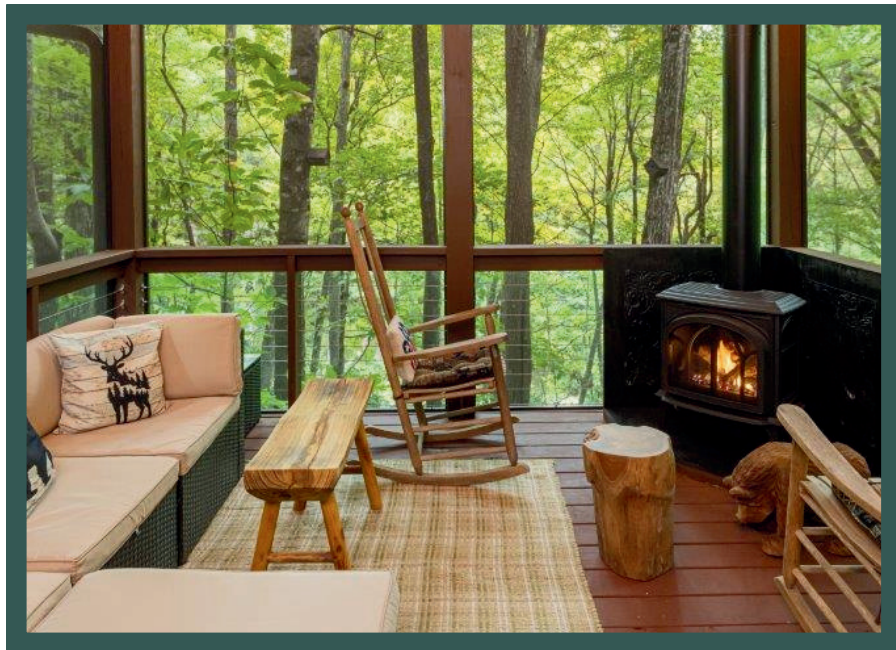
Renovation loans are a great way for borrowers to achieve the home of their dreams, without having to spend thousands of dollars out of pocket.

Renovation loans close within 30-45 days and repairs take place after closing is complete.



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FINANCING



If you already have a preferred lender,
we're happy to coordinate and work with them.

Standard /Limited Renovation Loans (Eligible Properties)

- 1-4 Units
- Refinance of existing properties
- Properties owned free and clear
- PUDs and Condos
- INELIGIBLE: Manufactured, Log Homes

CONTACT **LEE ANN LEWIS** FOR YOUR LOAN NEEDS.



Lee Ann Lewis
ATLANTIC BAY MORTGAGE GROUP
Senior Mortgage Banker / NMLS #415513

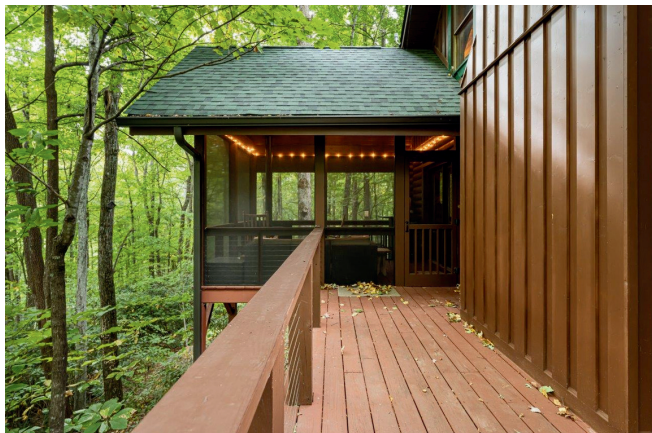
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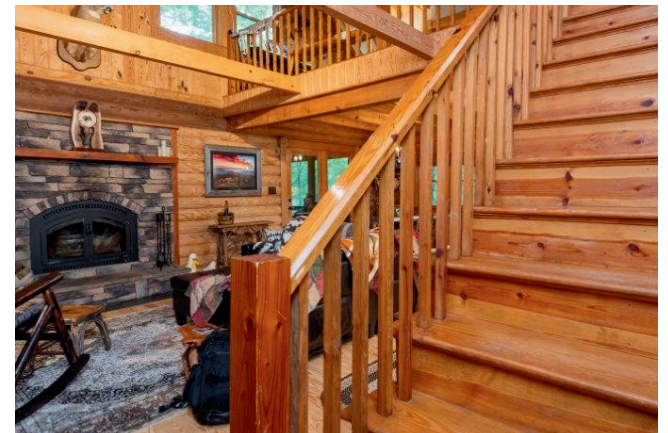
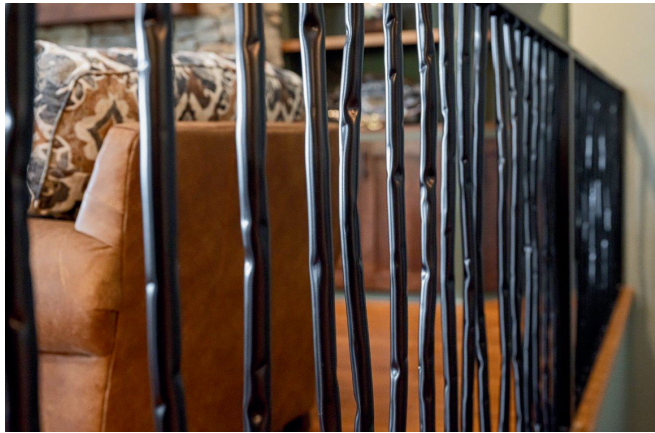
✉ leeannlewis@atlanticbay.com

🌐 atlanticbay.com/leeannlewis



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Referral Program



Referral Program

At the heart of our business is a simple belief: informed, happy clients are the greatest engine for growth. When you refer someone to us, it's because you trust what we delivered—and that trust matters more than any advertisement ever could.

And because your referral genuinely helps us grow, we want to give something meaningful back:

Earn up to \$500 when your referral moves forward with us.

If you have questions—how it works, who it's best for, how you can take advantage—ask any member of our team. We'll give you clear, no-nonsense answers so you always know exactly what to expect.



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